# LASCON 2024

PRE-CONFERENCE TRAINING DAYS
TUESDAY/WEDNESDAY - OCTOBER 22-23, 2024

CONFERENCE DAYS
THURSDAY/FRIDAY - OCTOBER 24-25, 2024

SPONSOR PROSPECTUS

LASCON ORG



## **About LASCON**

The Lonestar Application Security Conference (LASCON) is an annual OWASP-associated conference held in Austin, TX. It is a gathering of web app developers,



security engineers, mobile developers and information security professionals. LASCON is held in Texas where more Fortune 500 companies call home than any other state and it is held in Austin which is a hub for startups in the state of Texas. At LASCON, leaders at these companies along with security architects and developers gather to share cutting-edge ideas, initiatives, and technology advancements.

### **About the Venue**

The Norris Conference Centers - Austin is conveniently located in Central NW Austin, at the corner of Anderson Lane and Burnet Road at the Northcross Center. Up to 400 attendees can be accommodated, with space for up to 20 booth sponsors and features a Red Oak Ballroom with dining tables for breakfast and lunch meals. Norris has been the venue location for all but one of LASCON's eleven year run.



# Why Sponsor?

There are many advantages to sponsoring LASCON. You can promote your business through many sponsorship opportunities:

- On-site interaction with the conference attendees as a booth sponsor
- Promotion of your brand during sponsored events and announcements during the conference
- Advertising in printed conference program and marketing materials



## **Sponsorship Opportunities**

Secure prime visibility for your organization with a sponsorship package.

## **Booth Sponsorships**

Booth Sponsorships are only for the duration of the Conference Days	Platinum (3 available)	Early bird <sup>1</sup> : \$8,500 General: \$10,000	Gold	Early bird 1: \$5,500 General: \$7,000
Booth	✓ Main Lobby <sup>2</sup>		✓ Exhibitor Room <sup>2</sup>	
Conference Passes	✓ 5 passes <sup>3</sup>		✓ 3 passes <sup>3</sup>	
Lead Retrieval (Mobile App)	<b>✓</b>		V	
Logo on Website	✓ Main page		✓ Sponsors page	
Conference Program	✓ Half-page ad		✓ Quarter-page ad	
Passport Inclusion *	<b>✓</b>		<b>V</b>	
Event Signage	<b>✓</b>		×	
Room Naming Rights	✓ Conference room		×	
Bag Literature	<b>✓</b>		~	
Speaker Dinner Passes	✓ 2 passes		X Add-on ⁴	
Other Options Discount	<b>✓</b> 20%		<b>✓</b> 10%	

<sup>\*</sup> Note: Platinum and Gold sponsors agree to provide a raffle prize worth at least \$50.

# Silver (Exhibit Only)

\$3,500

#### Silver Sponsor is an exhibit-only package with benefits that include:

- Booth in Exhibitor Room or hallway <sup>2</sup>
- 2 Conference passes <sup>3</sup>
- Logo on Sponsors page of event website

Note: no lead retrieval service provided for this booth sponsorship option

<sup>&</sup>lt;sup>1</sup> Early Bird discount through May 17, 2024

<sup>&</sup>lt;sup>2</sup> Exhibitor space is open with no partitioned walls and consists of one 5' banquet table (tablecloth/skirt included) and two chairs in an approximately 8' x 8' area. Selection of exhibitor space is prioritized by level of sponsorship and when agreement was signed.

<sup>&</sup>lt;sup>3</sup> Conference passes included with booth sponsorships must be used for sponsor representatives at the booth. Pass provides full access to conference day activities that include attending conference sessions and meals/snacks. Any passes not used for booth reps can be used to register other attendees at the sponsor's discretion

<sup>&</sup>lt;sup>4</sup> Add-on option for individual Speaker Dinner Pass at \$500 each.



# **Other Sponsorship Options**

Other sponsorship options available. Platinum and Gold sponsors receive additional discounts.

# **Featured/Popular Options**

Wednesday Speaker Dinner Sponsor	\$4,000	Dinner provided for speakers and invited guests is held on Wednesday evening.  Sponsor benefits include:  Signage at the dinner event  Logo on Sponsors page of event website  4 passes to Speaker Dinner  Brief 5 minute introduction at beginning of dinner to express thanks to sponsor and allow for sponsor to address attendees		
Happy Hour Sponsor	\$3,000	Open bar and appetizers served Thursday evening, usually starting after the last session of the day. Drink tickets are handed out to attendees. Sponsor benefits include:  • Event signage  • Sponsors can attend Happy Hour and hand out drink tickets  • Logo on Sponsors page of event website  • Mention in Conference Program		
Attendee Badge Sponsor	\$2,500	<ul> <li>Sponsor benefits include:</li> <li>Company logo printed on each customized collectible attendee conference badge</li> <li>Logo on Sponsors page of event website</li> </ul>		
Lanyard Sponsor	\$1,500	Sponsor benefits include:  Company logo printed on each conference badge lanyard  Logo on Sponsors page of event website		
Video Intro Sponsor	\$5,000	LASCON contracts with a video production vendor to record all the conference sessions presented in each room on both days. The videos are published on LASCON's YouTube channel and accessible from the LASCON website. Sponsorship includes adding a five (5) second logo introduction to all conference session videos. Sponsor benefits include: <ul> <li>Logo intro on recorded videos produced for the conference sessions.</li> <li>Logo on Sponsors page of event website.</li> </ul>		
Happy Hour Mechanical Bull Sponsor	\$1,000	Thursday evening activity that is an annual event at LASCON. Sponsor benefits include:  • Event signage  • Logo on Sponsors page of event website  • Mention in Conference Program		
Attendee Bag Sponsor	\$2,500	Sponsor benefits include:		



## **Meal/Snack Options**

Training Days Lunch Sponsor	\$1,000	Lunch is provided to the trainers and attendees who have paid for the separate two-day pre-conference training. Sponsor benefits include:  • "Sponsored By" signs displayed by food items  • Logo on Sponsors page of event website  • Mention as a sponsor in various marketing communications  • Lunch items will be set up and served in the hallway by the training rooms.	
Conference Days Breakfast Sponsor	\$1,000	Continental Breakfast provided to attendees on both Thursday and Friday morning.  Sponsor benefits include:  "Sponsored By" signs displayed by food items  Logo on Sponsors page of event website  Mention as a sponsor in various marketing communications  Food items will be set up and served in the exhibitor room.	
Conference Days Lunch Sponsor	\$2,000	<ul> <li>Lunch provided to attendees on both Thursday and Friday. Sponsor benefits include:</li> <li>"Sponsored By" signs displayed by food items</li> <li>Logo on Sponsors page of event website</li> <li>Mention as a sponsor in various marketing communications</li> <li>Food items will be set up and served in the exhibitor room.</li> </ul>	
Conference Days Snack Sponsor	\$1,000	Afternoon Snacks provided to attendees on both Thursday and Friday afternoon.  Sponsor benefits include:      "Sponsored By" signs displayed by food items     Logo on Sponsors page of event website     Mention as a sponsor in various marketing communications     Food items will be set up and served in the exhibitor room.	

## **Advertising Options**

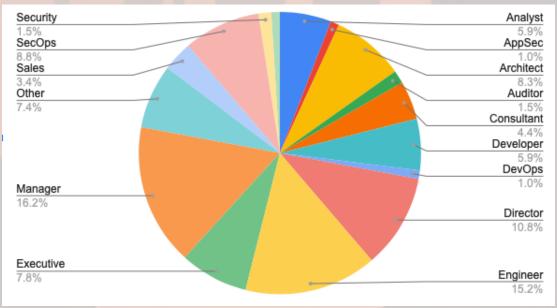
LASCON prints an 8  $\frac{1}{2}$  x 11 Conference Program for attendees which contains important information about the conference and provides ad space for sponsors. Program is designed with each year's conference theme and for many is a collectible item to keep.

Full-Page Program Ad	\$2,000	Sponsor benefits include:  • Full-page company ad placed in the printed (8.5" x 11") Conference Program.	
Half-Page Program Ad	\$1,000	Sponsor benefits include:  • Half-page company ad placed in the printed (8.5" x 11") Conference Program.	
Quarter-Page Program Ad	\$500	Sponsor benefits include:  • Quarter-page company ad placed in the printed (8.5" x 11") Conference Program.	



## Who Attends LASCON?

LASCON attracts a wide variety of attendees whose roles in their organizations vary. Not only do we see developers, security engineers, and information security professionals, but also managers and company CEOs. Attendees from types of companies such as non-profits, state agencies, startups, and other local larger tech companies. We also attract attendees from around the world. Below provides demographic information about our typical attendees.



We do not sell or otherwise divulge our attendee contact data. Booth sponsors are encouraged to gather attendee contact information by either using the lead retrieval service (only available to Platinum and Gold sponsors) or collect business cards at their table. The Passport also provides incentives for attendees to visit sponsor booths as part of completing the form for closing ceremony giveaway drawings.

## **Ready to Join Us?**

Reserve your spot by using our online form. <a href="https://lascon.org/become-a-sponsor/">https://lascon.org/become-a-sponsor/</a>